

# > TRAINING

## FOR FREIGHT FORWARD AND LOGISTICS SALESPERSON

**Forwarding merchants are also referred to as the architects of transportation. They have an overall view of the most diverse shipments, vehicles and customer requests.**

At SOVEREIGN, you can also learn the skills required to be a transport architect. As a member of an established team with friendly, helpful colleagues, you will learn how to arrange and check collections and deliveries, how to engage on the telephone with customers and drivers, how to book orders, coordinate trips and generate prices. The entry and maintenance of data and documents is an important task, with which you will be entrusted from an early stage. You should have a good knowledge of English as SOVEREIGN operates across Europe, and you will also be required to communicate with colleagues and customers outside Germany. In addition to your work in the planning department, you might also spend some time in interesting departments such as customs, the direct shipping department, the warehouse or customer service department at SOVEREIGN Courier.

<b>MIN. EDUCATIONAL REQUIREMENTS:</b>	good „Mittlere Reife (GCSE equivalent), Vocational baccalaureate diploma or Abitur
<b>TRAINING DURATION:</b>	2.5 to 3 years
<b>VOCATIONAL SCHOOL:</b>	Staatliche Handelsschule Holstenwall (Location:Hamburg) Bildungszentrum Norderstedt (Location: Norderstedt) Staatliche Berufsschule Freising (Location: Munich)

Please send your detailed application (cover letter, CV with photo, references) by email only to Andrea Gorr (HR) and Cornelia Jeske (HR):  
**hr@sovereignspeed.com**

---



**Pascal K., 22, first year of training as freight forwarding and logistics salesperson, SOVEREIGN International Hamburg**

'It's definitely a job with a future. The international working environment is also very interesting. This also means that you do a lot of speaking and writing in English.'



**Lennart K., 20, first year of training as freight forwarding and logistics salesperson, SOVEREIGN International Hamburg**

'What I like the most about SOVEREIGN are the company parties and the fact that you are allowed to work autonomously so soon. After one month I have already generated orders and obtained prices.'



**René S., 21, third year of training as freight forwarding and logistics salesperson, SOVEREIGN International Hamburg**

'The interaction with other people is a big plus factor. It is like one small, cheerful bunch of people. However, you can't take everything too lightly, as you learn a lot here, just as with other training courses. I find it good, for example, that we have taken our forklift truck driving test. I certainly don't drive a forklift in my spare time, but there are jobs that you do here on the side that will benefit you for the future.'



**Katharina S., 24, first year of training as freight forwarding and logistics salesperson, SOVEREIGN Air Cargo Services Norderstedt**

'Despite the repeat tasks, every day is different. I see partly the same drivers every day in the consignment acceptance area, but there are always new ones too. Some of them do not speak any German and so it's often very amusing trying to find a solution to the puzzle.'



**Severin A., 23, second year of training as freight forwarding and logistics salesperson, SOVEREIGN International Hamburg**

'During my training I did a network tour to London, Cologne and Brussels, and in these places I got to see how everything works on the outside. That is a really vital experience that isn't available everywhere.'



**Sophie M, vocational training as freight forwarding and logistics salesperson**

'I find it good that you have personal responsibility for the tasks that you are given. It's always up to me to do them properly. Furthermore, you are given support with any opportunities for further training and there are plenty of opportunities to try out something new, for example, even the chance to travel abroad.'